

# Paprika Crop Report



**GUILLERMO MOLINA**  
**RAMON SABATER, S.A.U.**

sabater®  
SPICES



**2017 ANNUAL MEETING  
AND EXHIBITS**

April 23-26, 2017  
Austin, Texas | Hilton Austin



# Overview



- Last paprika crop smaller than expected
- Oleoresin companies with no carryover played a key role



# Overview



- China domestic consumption growing every year.
- World demand steady and increasing every year



# Growing Countries and Crop Information



\* Estimated 2017



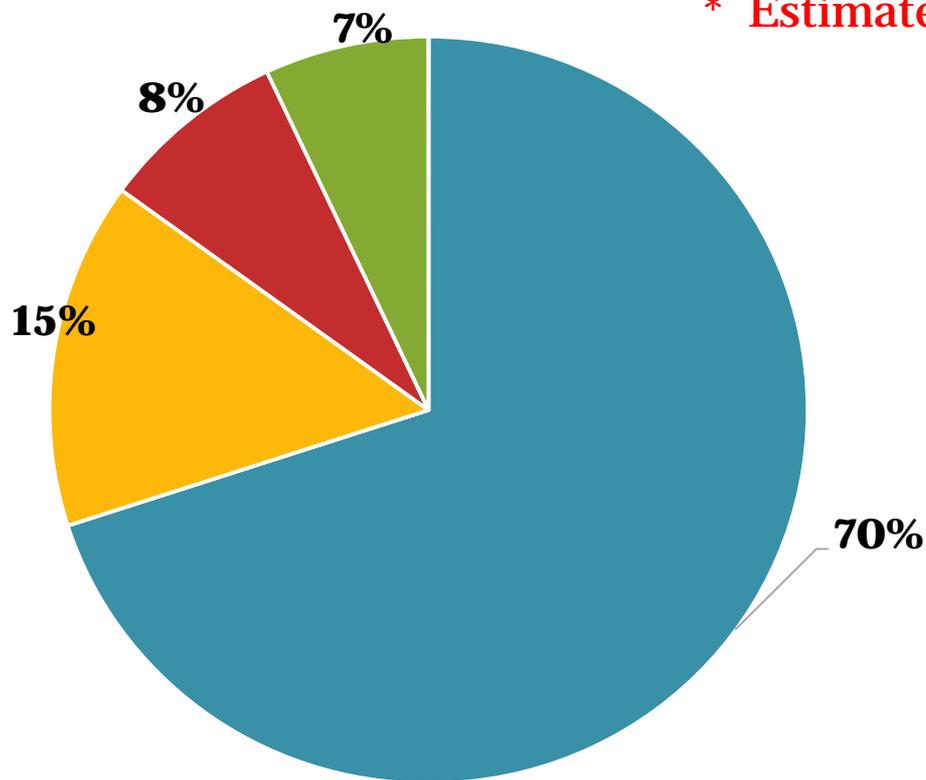
- China 125.000- 130.000 Tons
- Peru 25.000 – 28.000 Tons
- Usa 12.000 – 15.000 Tons
- Spain & Others 9.000 – 12.000 Tons



# Growing Countries and Crop Information



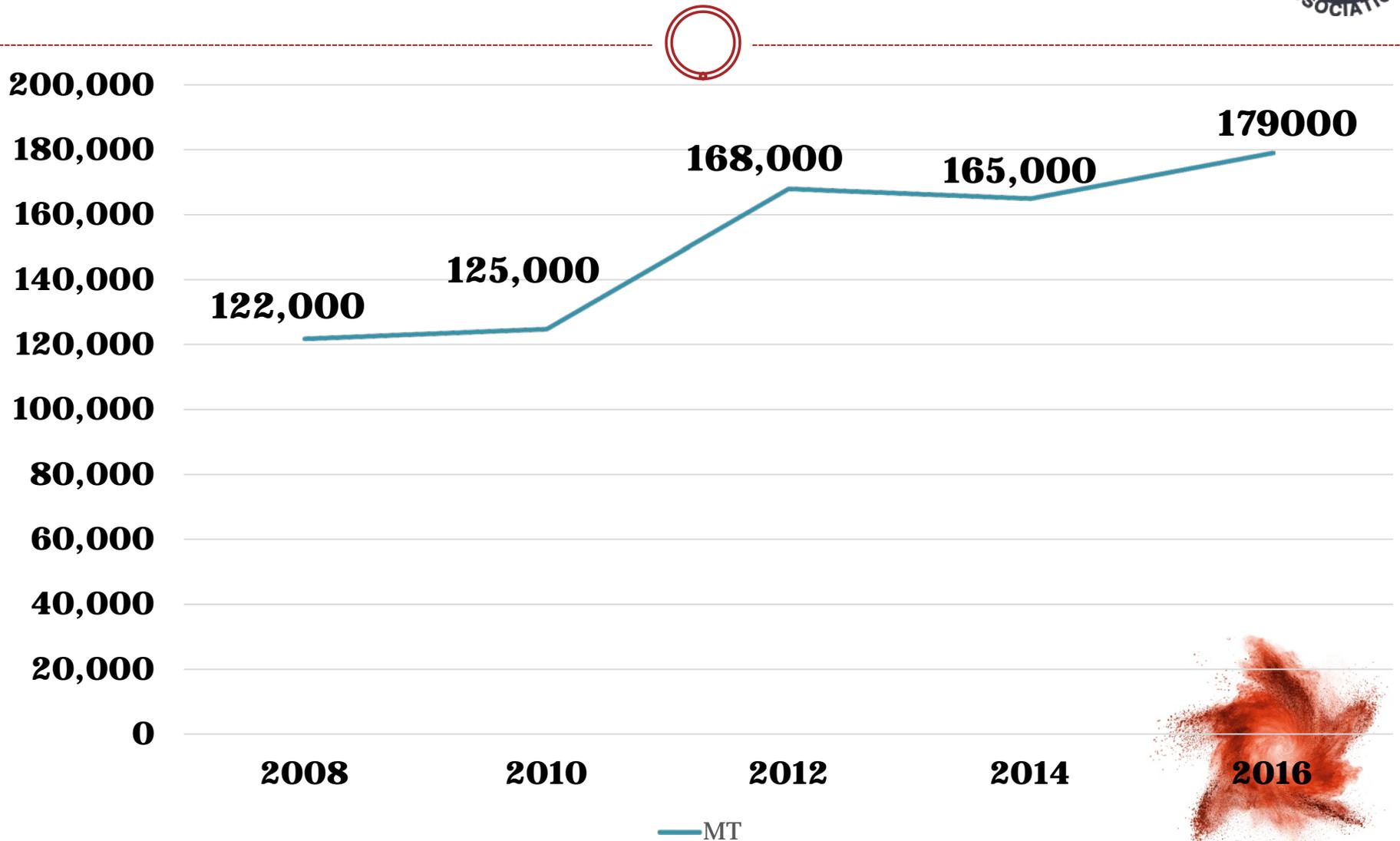
\* Estimated 2017



■ CHINA ■ PERU ■ USA ■ SPAIN AND OTHERS



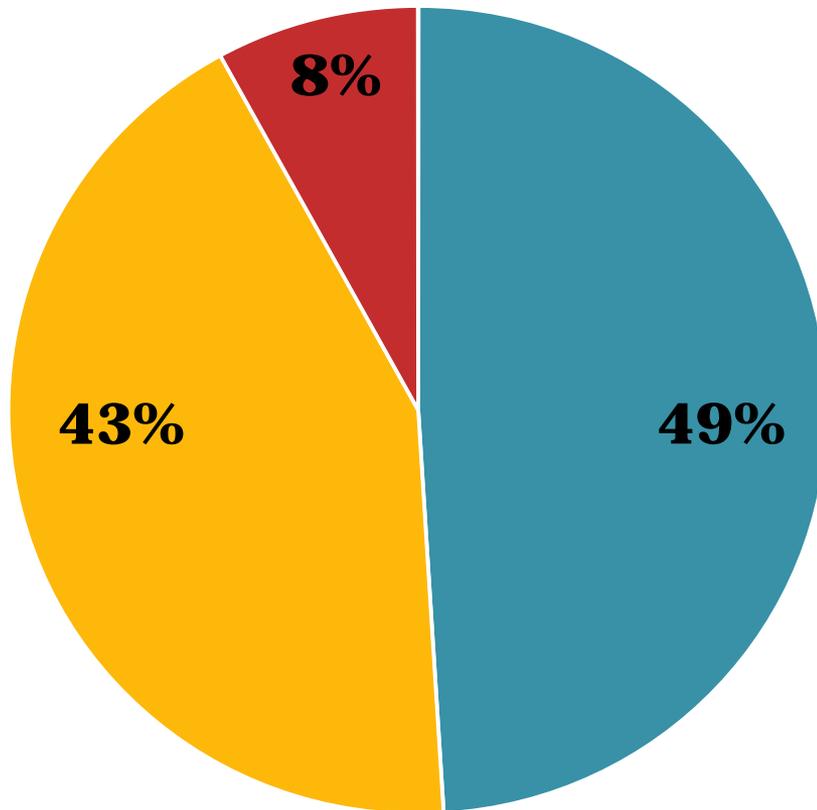
# Historical Crop Information MT



# Paprika Usage by Type 2017



\* Estimated 2017



■ POWDER 90.000 MT

■ OLEORESIN 80.000 MT

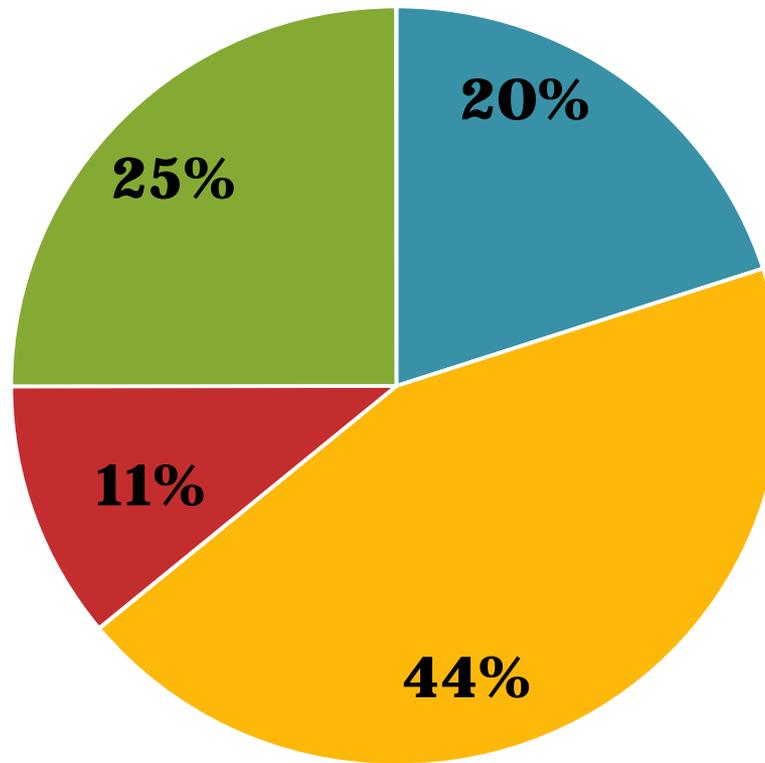
■ WHOLE 15.000 MT



# Paprika Powder Demand by Region 2017



\* Estimated 2017



■ USA ■ EUROPE ■ CHINA ■ OTHERS



# Issues Impacting Supply / Price



- **Weather**
  - ✦ China
  - ✦ “Niño Coastal” phenomenon will affect Peru
- **Diseases**
- **Pesticide residues**
- **Mycotoxins**



# Issues Impacting Supply / Price



- **Alternative Crops**

- ✦ Artichoke
- ✦ Avocado
- ✦ Fruit trees
- ✦ Tax benefits



- **Increase in costs**

- ✦ Environmental concern
- ✦ Labor



# Food Safety/Quality



- Mycotoxins
- Adulterants
- Allergens
- Pesticide residues
- Organic & Sustainable



# Summary



- Still some factors to check before new crop is ready; Weather, Yield.
- Oleo producers, the US, and the EU demand to play a key role
- Global paprika crop projected to be similar than last one.



# Thank you!



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